Symphony International Holdings Limited

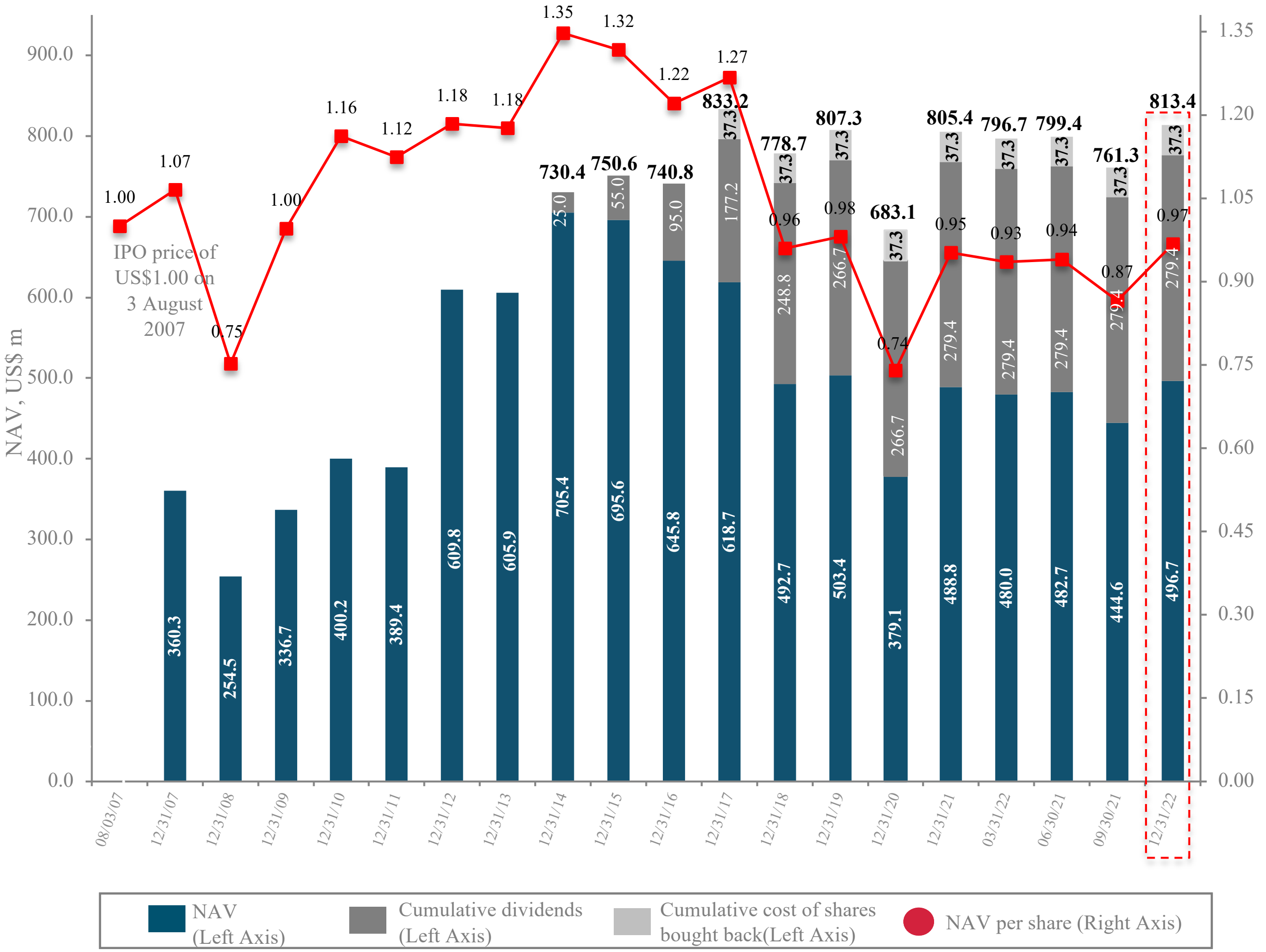
Performance update and 2022 financial result

28 April 2023

STRICTLY PRIVATE & CONFIDENTIAL

Overview

Growth in NAV and NAV Per Share



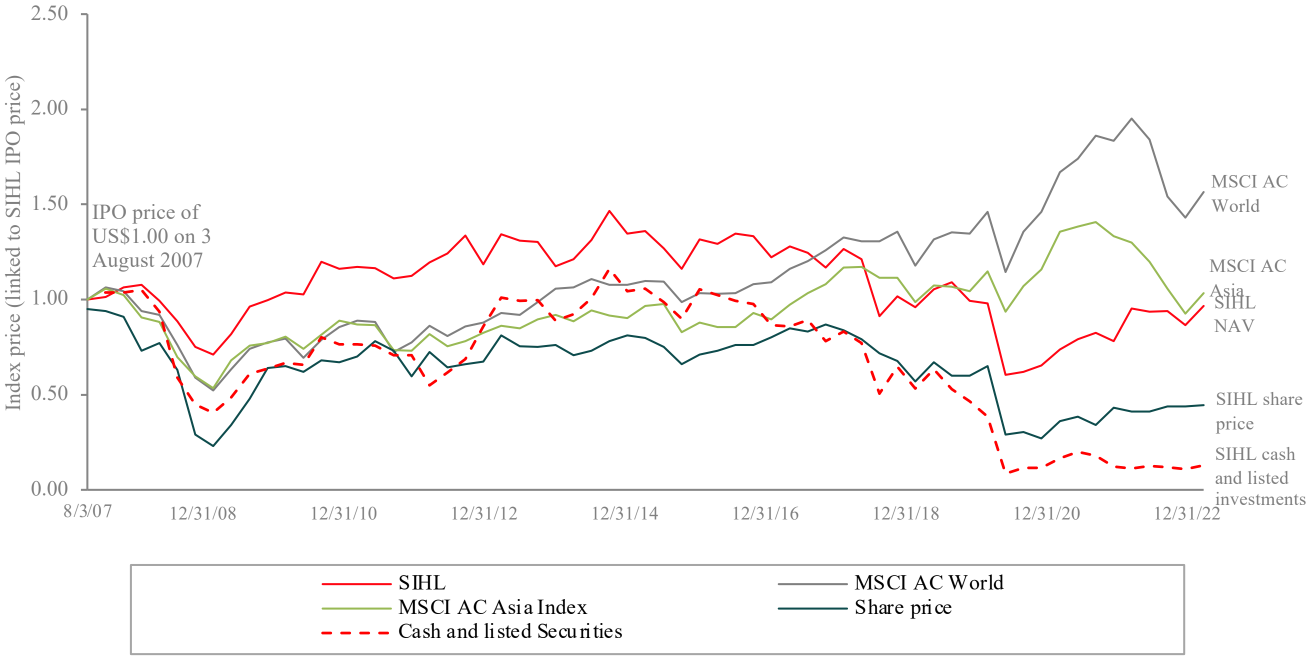
NAV and NAV per share were US$496.7 million and US$0.97 at 31 December 2022, respectively. This compares to US$488.8 million and US$0.95 at 31 December 2021 and US$444.6 million and US$0.87 at 30 September 2022.

The change in value from 31 December 2021 is due to an increase in value of investments, including Indo Trans Corporation ("ITL), the Liaigre Group ("Liaigre") and several other companies.

Similarly, ITL and Liaigre, but also Minor International Pcl ("MINT"), were key contributors to the increase in NAV and NAV per share for the three-month period ended 31 December 2022.

Overview

Relative Performance to Global and Asian Indices



Comparative Performance (Indices rebased to SIHL IPO price)

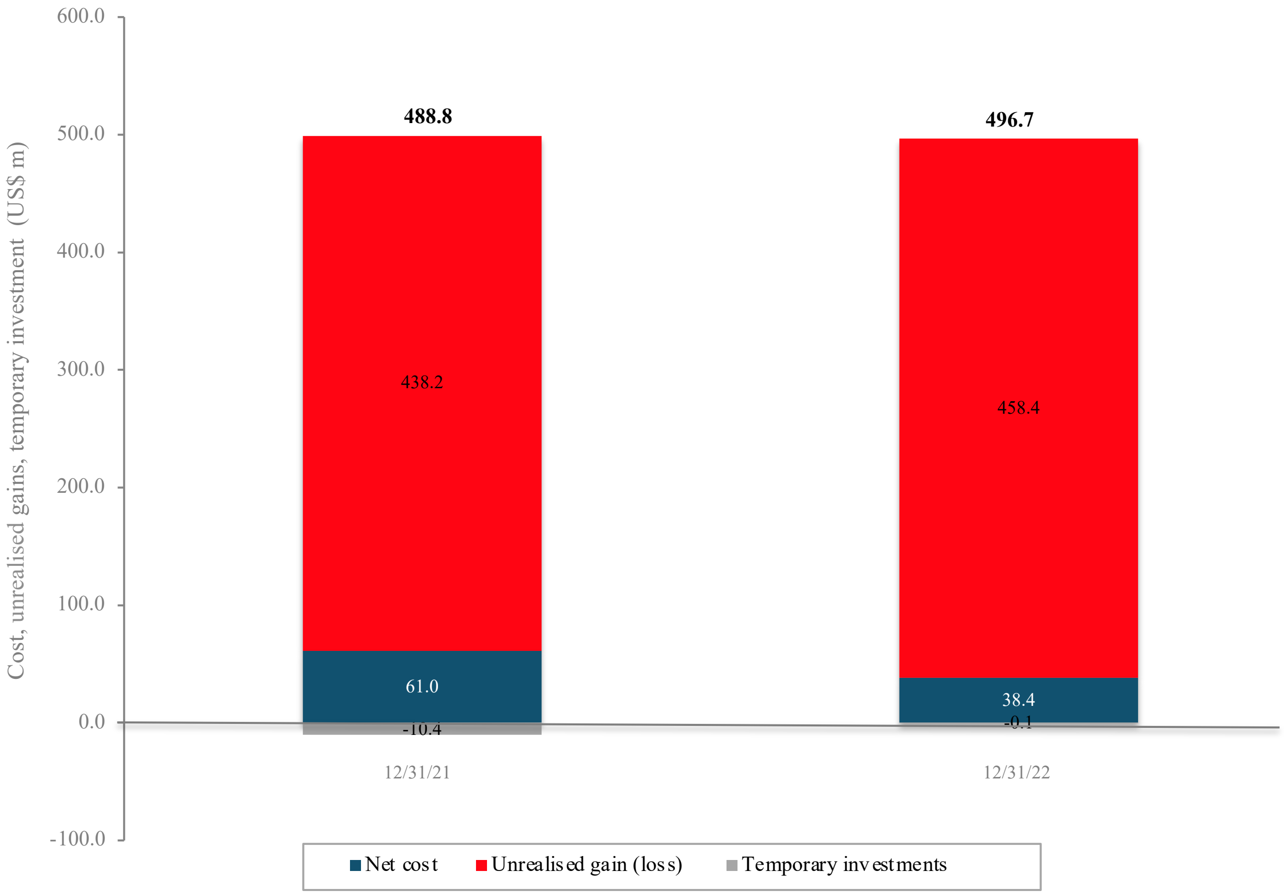
	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022
As at	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31	12/31
SIHL NAV per share	1.07	0.75	1.00	1.16	1.12	1.18	1.18	1.35	1.32	1.22	1.27	0.96	0.98	0.74	0.95	0.97
MSCI AC World	1.04	0.59	0.77	0.85	0.77	0.88	1.06	1.08	1.03	1.09	1.33	1.18	1.46	1.67	1.95	1.56
SIHL % NAV difference	2.2%	27.8%	28.6%	35.9%	45.2%	34.8%	11.4%	25.0%	27.6%	11.9%	-4.4%	-18.5%	-32.9%	-55.8%	-51.2%	-38.2%
MSCI AC Asia Index	1.02	0.60	0.77	0.89	0.73	0.83	0.92	0.90	0.88	0.89	1.17	0.99	1.15	1.36	1.30	1.03
SIHL % NAV difference	4.0%	25.8%	28.9%	30.6%	53.7%	43.2%	28.0%	49.1%	49.7%	36.5%	8.3%	-2.8%	-14.5%	-45.6%	-26.8%	-6.4%
SIHL share price	0.91	0.29	0.64	0.67	0.60	0.68	0.76	0.81	0.71	0.80	0.84	0.57	0.65	0.36	0.41	0.45
Discount to NAV per share	-14.6%	-61.4%	-35.7%	-42.3%	-47.1%	-43.0%	-35.4%	-39.9%	-46.1%	-34.3%	-33.7%	-40.6%	-33.7%	-51.2%	-56.9%	-53.9%

Symphony's NAV per share increased by 1.6% during 2022 which compares to a 19.8% and 20.5% decrease associated with the MSCI AC World and Asia AC Asia indices, respectively. Symphony's relatively stronger performance has been driven by an increase in the value of investments, particularly ITL, Liaigre and MINT.

Symphony's share price continued to trade at a discount to NAV per share. At 31 December 2022, Symphony's share price was US$0.45, a 53.9% discount to NAV per share.

Overview

Fair Value of Investments and Temporary Investments



The cost of investments decreased from US$61.0 million to US$38.4 million during 2022. The change is due to (i) the partial realisation of ASG and MINT shares that generated net proceeds of US$26.0 million (ii) distributions from land related income amounting to US$5.9 million, (iii) new and follow-on investments in unlisted companies amounting to US$10.3 million and (iv) other unlisted investment realisations, dividends, interest income and minor items of US$1.0 million.

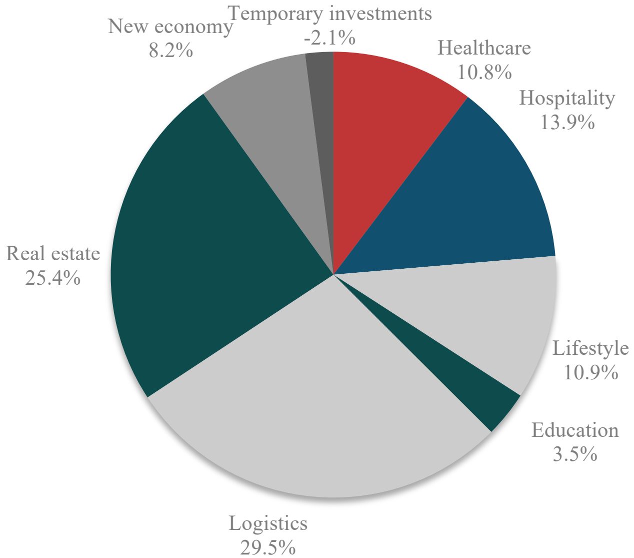
The unrealised gain increased by US$20.2 million during the same period due to an increase in the value of investments, particularly ITL, ASG, Liaigre and MINT and other investments.

Temporary investments (cash net of working capital) increased by US$10.3 million. The change is predominantly due to cash generated from the sale of ASG and MINT shares and distributions related to property investments. These were partially offset by investments and general operating expenses

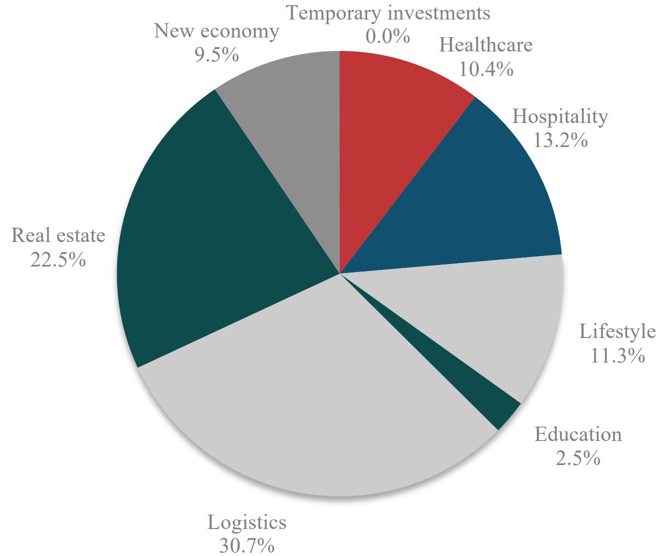
Overview

- The fair value of investments at 31 December 2022 accounted for 100.0% of NAV. This compares to investments accounting for 102.1% of NAV at 31 December 2022.
- Cash generated from the sale of MINT and ASG shares and property related distributions more than offset expenses and new investments and resulted in temporary investments increasing during 2022.
- The logistics sector increased as a percentage of NAV due to an increase in valuation of ITL.

NAV by Segment at 31 December 2021
NAV = US$ 488.8 million



NAV by Segment at 31 December 2022
NAV = US$ 496.7 million



Note: Temporary investments include cash and equivalents and are net of accounts payable and receivable

2022 Financial Performance

Statement of Comprehensive Income

Year ended 31 December	2021	2022
	US$'000	US$'000
Other operating income	182,234	14,749
Other operating expenses	(5,609)	(5,395)
Management fees	(9,057)	(10,663)
	167,568	(1,309)
Loss on disposal of financial assets through profit an	(4)	(1)
Fair value changes through profit and loss	(45,094)	8,902
(Loss)/Profit before income tax	122,470	7,592
Income tax expense	-	-
(Loss)/Profit for the year	122,470	7,592
Other comprehensive income for the year, net of tax	-	-
Total comprehensive income for the year	122,470	7,592

*Management concluded during 2014 that Symphony meets the definition of an investment entity and adopted IFRS10, IFRS12 and IAS 27 standards where subsidiaries are de-consolidated and their fair value is measured through profit or loss.

Other operating income US$14.8 million, which mainly comprised inter-company dividend transactions and interest income on cash balances at the parent company. This compares US$182.2 million in 2021, which also predominantly comprised inter-company dividend transactions.

Other operating expenses include fees for professional services, interest expense, insurance, communication, foreign exchange losses, Directors' fees and other miscellaneous expenses and costs incurred for analysis of proposed deals. For the year ended 31 December 2022, other operating expenses amounted to US$5.4 million, which included US$4.3 million in unrealised foreign exchange losses. Excluding foreign exchange losses and interest expense, other operating expenses in 2022 and 2021 would be US$1.1 million and US$1.4 million, respectively.

Symphony has been deemed an investment entity and does not consolidate its subsidiaries and measures them at fair value through profit or loss. Prior to 30 June 2014, Symphony consolidated its subsidiaries.

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Statement of Financial Position

As at 31 December	2021	2022
	US$'000	US$'000
Non-current assets		
Financial assets at fair value through profit or loss	480,755	478,226
	480,755	478,226
Current assets		
Other receivables and prepayments	70	82
Cash and cash equivalents	8,357	18,573
	8,427	18,655
Total assets	489,182	496,881
Current liabilities		
Other payables	327	419
Total liabilities	327	419
Shareholders' equity		
Share capital	409,704	409,704
Accumulated profits	79,151	86,758
Total shareholders' equity	488,855	496,462
Total liabilities and equity	489,182	496,881

Fair value of unconsolidated subsidiaries, which include the fair value of Symphony's underlying investments net of any other balance sheet items at the intermediary holding company levels

Cash held by Symphony that excludes cash at the subsidiary level, which is reflected in financial assets

The change in accumulated profits include the impact of fair value changes through profit and loss

Portfolio Update

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Investment

Company name :	Indo Trans Logistics Corporation ("ITL")
Date of investment:	June, 2019
Type of Investment:	Equity
Interest:	28.4%
Gross investment cost:	US$42.6 million
Net investment cost:	US$42.1 million
Value at 31 Dec 2022:	US$152.3 million
Board representation:	Anil Thadani, Sunil Chandiramani

Business Description

ITL was founded in 2000 as a freight-forwarding company and has since grown to become Vietnam's largest independent integrated logistics company with a network that is spread across Vietnam, Cambodia, Laos, Myanmar, and Thailand. ITL has grown to national champion status in Vietnam with over 2,000 employees across its business units and joint ventures. ITL's strategic plans include supporting small and medium enterprises in Vietnam and across the Indochina region. Symphony bought the shares that had originally been held by Singpost, the Singapore Post office, at a cost of $42.6 million for a roughly 28.6% interest. Following a subsequent issue of shares and share buyback by ITL, Symphony's interest was 28.4% at 31 December 2022.

Business Update

- Following a strong performance in 2020 and 2021, the logistics sector is beginning to experience some headwinds. ITL's revenue and EBITDA declined by 10.1% and 8.1%, respectively in 2022 due to weaker demand in the aviation and freight sectors. Management have indicated that the market environment will remain challenging in 2023 with the expectation that global trade volumes will continue to soften. However, the fundamental drivers for ITL's business, such as growing domestic manufacturing and demand, as well as intraregional trade, remain intact. ITL continues to focus on increasing operational productivity and strategically expanding certain divisions inorganically. Enhancing technology and growing ITL's cold chain platform remain key management objectives.
- During 2022, Franklin Templeton completed the sale of its interest in ITL. In early 2023, Symphony entered into binding agreements to sell a small amount of shares to an Asian logistics company as part of larger secondary transaction. The sale will complete at a price that is 5.52 times Symphony's cost of the shares sold.
- The fair value of Symphony's interest in ITL at 31 December 2022 was US$152.3 million, which compares to US$144.0 million a year earlier. The change in valuation from 31 December 2021 is due to a higher comparable company multiple used to value the business, partially offset by a decline in EBITDA and a depreciation in the Vietnamese dong by 3.5%.

Portfolio Update (cont'd)

Investment

Company name :	Minor International Pcl ("MINT")
Sector:	Hospitality
Type of investment / interest:	Equity
Fair value at 31 December 2022:	US$65.7 million

Business description

As at 31 December 2022, MINT owned 365 hotels and managed 166 other hotels and serviced suites with 76,996 rooms in 56 countries predominantly under its own brand names that include Anantara, Oaks, NH Collection, NH Hotels, nhow, Elewana, AVANI, Per AQUUM and Tivoli. MINT also owned and operated 2,531 restaurants under the brands The Pizza Company, Swensen's, Sizzler, Dairy Queen, Burger King, Beijing Riverside, Thai Express, Bonchon, Benihana and The Coffee Club amongst others. MINT's operations also include contract manufacturing and an international consumer brand distribution business in Thailand focusing on fashion and lifestyle retail (297 outlets), wholesale and direct marketing channels under brands that include Anello, Bossini, Esprit, Charles & Keith and Zwilling J.A. Henckels amongst others.

Cost and equity interest

Investment cost:	US$82.8m
Net realisations to 31 December 2022:	(US$291.2m)
Dividends:	(US$26.1m)
Carrying cost:	(US$234.5m)
Shares purchased (#):	305,164,120
Bonus shares received (#):	74,553,329
Shares realised (#):	(312,161,700)
Number of shares held (#):	67,555,649
Equity stake at 31 December 2022:	1.3%

Business Update

- MINT reported a strong rebound in core revenue and earnings before interest, tax, depreciation and amortisation ("EBITDA") of 66.3% and 98.0%, respectively, in 2022 year-over-year. The performance was driven by a strong rebound in the hotel business following the easing of travel restrictions, optimised pricing, cost management, an increase in the number of restaurants, as well as growth in consumer traffic that benefited restaurant and retail outlets.
- At the end of 2022, MINT's total number of equity-owned and managed restaurants were 1,264 and 1,267, respectively. Its food business continued to perform well and has remained profitable since Q3 2020. With a 5.9% increase in outlets and growing same-store-sales, total system sales increased by 20.1% in 2022.
- Symphony's gross investment cost in MINT was US$82.8 million at 31 December 2022. The net cost on the same date, after deducting partial realisations and dividends received, was (US$234.5 million). The negative net cost is due to the proceeds from partial realisations and dividends being in excess of cost for this investment.
- The fair value of Symphony's investment in MINT at 31 December 2022 was US$65.7 million, which compares to US$67.0 million a year earlier. The change in value of approximately (US$2.3 million) from 31 December 2021 is due to the sale of 9.1 million shares that generated net proceeds of US$9.0 million and a depreciation in the onshore Thai baht rate by 3.6%, which were partially offset by an increase in MINT's share price by 13.2%.
- Subsequent to 31 December 2022, Symphony continued to monetize its interest in MINT with the sale of 6.3 million shares and 6.1 million warrants that generated US$7.8 million in net proceeds.

Portfolio Update (cont'd)

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Investment	Business Update
Company name : Minuet Limited ("Minuet") Date of investment: July, 2008 Type of investment: Equity and shareholder loans Interest: 49.98% Net investment cost: US$13.1 million Value at 31 Dec 2022: US$61.1 million Board representation: Anil Thadani, Sunil Chandiramani Business description Minuet Ltd ("Minuet") is a joint venture between the Company and an established Thai partner. The Company has a direct 49% interest in the venture and is considering several development and/or sale options for the land owned by Minuet, which is located in close proximity to central Bangkok, Thailand. As at 31 December 2022 Minuet held approximately 186.75 rai (29.88 hectares) of land in Bangkok, Thailand.	• The Company initially invested approximately US$78.30 million by way of an equity investment and interest-bearing shareholder loans. Since the initial investment by the Company, Minuet has received proceeds from rental income and partial land sales. • As at 31 December 2022 the Company's investment cost (net of shareholder loan repayments) was approximately US$13.1 million. The fair value of the Symphony's interest, based on an independent third party valuation, in Minuet on the same date was US$61.1 million which compares to US$69.8 million a year earlier.
Company name : Liaigre Group ("Liaigre") Date of investment: June, 2016 Type of investment: Equity/preferred equity/debt Interest: 32.8% Gross investment cost: US$79.7 million Net investment cost: US$67.6 million Value at 31 Dec 2022: US$41.9 million Board representation: Sunil Chandiramani Business description Liaigre was founded in 1985 in Paris and is a brand synonymous with discreet luxury, and has become one of the most sought-after luxury furniture brands, renowned for its minimalistic design style. Liaigre has a strong intellectual property portfolio and provides a range of bespoke furniture, lighting, fabric & leather, and accessories. In addition to operating a network of 24 showrooms in 11 countries across Europe, the US and Asia, Liaigre undertakes exclusive interior architecture projects for select yachts, hotels, and restaurants and private residences.	• Liaigre's sales continued to improve, driven by the performance of its showrooms in all geographies and particularly in Asia, which grew by 47.1% in 2022. New orders also increased and was predominantly driven by an increase in interior architecture projects that grew by 72.7% during the same period. While the pipeline of interior architecture projects continues to grow, management expect the market to be challenging in 2023 with home sales and discretionary spending forecast to decline. • Symphony's gross investment cost in Liaigre was US$79.7 million at 31 December 2022. The net cost on the same date, after deducting partial realisations, was US$67.6 million. The fair value of Symphony's investment at 31 December 2022 was US$41.9 million, which compares to US$37.4 million a year earlier. The change in value from 31 December 2022 is due to an increase in EBITDA offset by a change in the value of the multiple of comparable companies used to value this business.

Portfolio Update (cont'd)

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Investment	Business Update
Company name : Desaru development **Date of investment:** January, 2012 **Type of investment:** Equity and convertible preference shares **Interest:** 49.0% **Net investment cost:** US$58.8 million **Value at 31 Dec 2022:** US$30.5 million **Board representation:** Anil Thadani, Laxman Vaidya **Business description** The Company has a 49% interest in a property joint venture in Malaysia with an affiliate of Destination Resorts and Hotels Sdn Bhd, a hotel and destination resort investment subsidiary of Khazanah Nasional Berhad, the investment arm of the Government of Malaysia. The joint venture has developed a beachfront resort with private villas for sale on the south-eastern coast of Malaysia and that are branded and managed by One&Only Resorts ("O&O"). The hotel operations were officially launched in September 2020.	• The One&Only Desaru Coast Resort performance continued to improve through 2022 with an increasing number of foreign visitors, particularly from Singapore. While occupancy levels are high during holiday periods and weekends, management continue to focus on activating the property during weekdays with some success. After some delay, we expect to officially launch sales of private homes on the property later in 2023, which will allow us to begin monetising this project. • Symphony invested approximately US$58.8 million in the joint venture at 31 December 2022. The fair value for this investment on the same date was US$30.5 million based on a discounted cashflow model. This compares to US$29.9 million at 31 December 2021, which was based on an independent third party valuation of the land plus the net value of other assets and liabilities of the joint venture. The change in valuation methodology beginning in June 2022 was to account for the start of normalised hotel operations (following the easing of Covid-19 related movement restrictions) and initiation of marketing plans for the sale of branded residences in 2023.
Company name : ASG Hospitals Pvt Ltd ("ASG") **Date of investment:** October, 2019 **Type of investment:** Equity and convertible preference shares **Interest:** 8.62% **Gross investment cost:** US$20.7 million **Net investment cost:** US$3.7 million **Value at 31 Dec 2022:** US$28.3 million **Board observer:** Sunil Chandiramani **Business description** ASG is a full-service eye- healthcare provider with operations in India, Africa, and Nepal. ASG was founded in Rajasthan, India in 2005. ASG's operations have since grown to 52 clinics, which offer a full range of eye-healthcare services, including outpatient consultation and a full suite of inpatient procedures. ASG also operates an optical and pharmacy business, which is located within clinics. Symphony invested in ASG in tranches from October 2019 through to July 2020 and subsequently acquired secondary shares in October 2021.	• ASG continued to scale its business in 2022 by growing its full-service eye-hospital clinics from 43 to 52. Total revenue and EBITDA grew by 58.4% and 32.1%, respectively, during the same period. Following creditor and regulatory approval, ASG acquired and took over the operations of Vasan Health Care Pvt. Ltd. in March 2023. The acquisition will expand ASG's footprint by an approximate 90 facilities that are located mainly in southern India. • During 2022, Symphony sold 34.9% of its shares in ASG, as part of a larger primary and secondary transaction. The net proceeds from the sale amounted to 82.3% of Symphony's total cost of investment and approximately 2.36 times the cost of shares sold. • Symphony's net investment cost in ASG was US$3.7 million at 31 December 2022 following receipt of US$17.0 million of net proceeds from the sale of shares during the year. The fair value of Symphony's investment at 31 December 2022 was US$28.3 million, which compares to US$24.7 million a year earlier. The increase in value from 31 December 2021 is due to a difference in various valuation parameters, particularly the equity value input that takes into account the pricing of a recent primary and secondary transaction which was partially offset by the sale of shares highlighted above.

Portfolio Update (cont'd)

Investment

Company name :	Soothe Healthcare Pvt Ltd. ("Soothe")
Date of investment:	June, 2019
Type of investment:	Equity, convertible preference shares and convertible note
Interest:	25.14% (fully diluted basis)
Net investment cost:	US$12.8 million
Value at 31 Dec 2022:	US$23.4 million
Board observer:	Sunil Chandiramani[1]

Business description

Soothe was founded in 2012 and operates within the fast-growing consumer healthcare products market segment in India. Soothe's core product portfolio includes feminine hygiene and diaper products. Symphony completed an initial investment in Soothe in August 2019 and subsequently made investments through convertible notes in 2020, 2021 and 2022.

Business Update

- Soothe continues to grow the business with more focus on improving profitability. In 2022, total sales grew by 37.4% while EBITDA margins improved by almost 900 basis points. Sales growth was predominantly driven by core products, including sanitary pads and baby diapers. Adult diapers, a product line that was launched in late 2021, has also been growing and is becoming a more meaningful part of the business. The management has taken several initiatives to improve margins, including bringing the manufacturing of diapers in-house, reducing marketing schemes and increasing prices with some success. During 2022, all the institutional shareholders of Soothe, including Symphony, and a high-net-worth individual participated in a capital raising to provide additional operating runway for the company.
- Symphony's gross and net investment cost in Soothe was US$12.8 million at 31 December 2022. The fair value of Symphony's investment at 31 December 2022 was US$23.4 million, which compares to US$27.9 million a year earlier. The difference in value at 31 December 2022 is due to a change in value of inputs used in the option pricing model to allocate the equity value of the business to various instruments, including the risk- free rate, volatility and equity inputs that reflect current market conditions.

(1) Symphony has the right to appoint one director, but currently occupies an observer seat

Liquidity and other

- Aside from the update for the seven material investments that constitute more than 5% of NAV each in this performance update, Symphony had 15 other investments at 31 December 2022 that had a cumulative fair value of US$93.7 million and accounted, in aggregate, for 18.9% of NAV.
- At 31 December 2022, Symphony had cash balances of US$18.6 million (excluding cash at the subsidiary level) and nil bank borrowings. Symphony has sufficient funding sources in cash and available bank facilities to meet its operating and investment funding requirements over the next 12-months. We continue to evaluate several new opportunities and any new funding requirements that emerge can be met through current cash balances, bank facilities and/or the sale of listed securities.
- Subsequent to 31 December 2022, Symphony:
    i. completed a new investment in Isprava Vesta Private Limited. The total consideration was less than 5% of NAV;
    ii. sold 6.30 million shares of MINT and 6.1 million warrants for a total net consideration of US$7.8 million; and
    iii. completed a second tranche of its investment in Mavi Holding Pte. Ltd. The total consideration was less than 1% of NAV.